

P2P on the SAP Business Technology Platform

Your benefits

- Improved overall efficiency in financial accounting
- Speed and transparency through central platform for document exchange in the P2P process
- Stress reduction for Purchasing and AP departments through automatic portal-to-SAP transfer of data and documents
- Benefits for suppliers: Intuitive design; 24/7 view of payment status; practical self-service options



xSuite Business Partner Portal

Incompatible channels and formats lead to inefficient supplier communication

The procure-to-pay process takes place in exchange with your suppliers: You send the order, your supplier sends an order confirmation, a shipping notification, and an invoice, and you process these documents again.

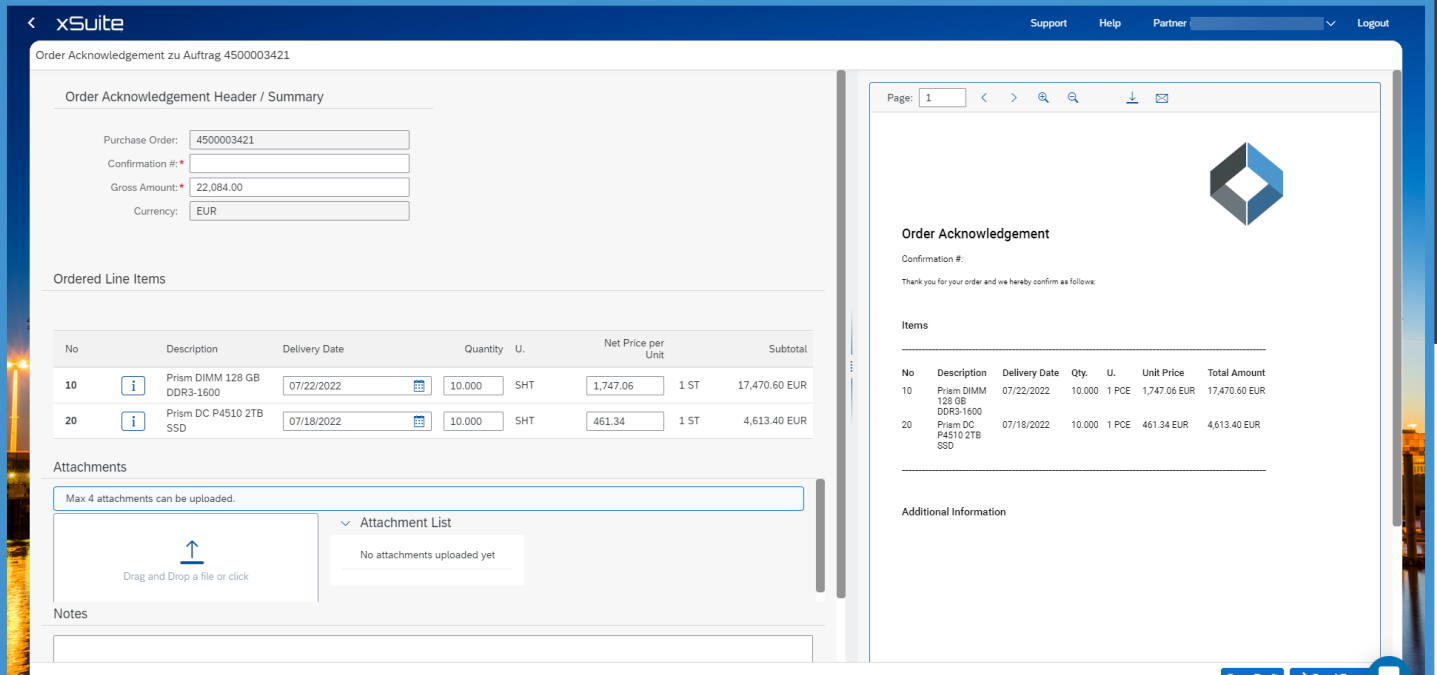
Quite frequently, the documents and the communication related to an order is exchanged on a range of channels, in different formats — e-mails, telephone calls, paper communication, the list goes on. As a result, the information is neither complete nor centrally accessible.

These processes quickly become confusing and information can be lost at some point in the process chain. Switching media requires manual intervention and slows down the automation of work processes. Processing individual steps is both time-intensive and complex — for you and for your suppliers.

Current studies show:

Processing a paper invoice costs 15-20 EUR/\$.

Processing an electronic invoice, on the other hand, only costs 5-8 EUR/\$. Savings of 50-70% can often be achieved.



Order Acknowledgement in the Business Partner Portal

Map your entire P2P process with the Business Partner Portal

The Business Partner Portal is the central platform for handling procure-to-pay processes with your suppliers. You create a purchase order as usual via your SAP system. The order is automatically made available to your supplier in the Business Partner Portal. The supplier can create all subsequent documents in the portal as needed, and transfer them to you from there: Order confirmations, shipping notifications, invoices, credit notes. As an alternative, your supplier can upload these documents. In both cases, your SAP system will automatically adopt the documents and data from the Business Partner Portal. All information and documents are available to your employees directly in SAP when they enter the system to perform their regular processing.

The Business Partner Portal is not only useful for document exchange, but also for providing a digital log of all communication with your suppliers. You can use it to publish announcements meant for all suppliers, or communicate with just one. Thus, all documents and information are collected centrally in one place and are available in digital form. No information is lost, the process is fully integrated, and you have full transparency.

Self-service options increase satisfaction quotient among suppliers

The Business Partner Portal offers useful functions for your suppliers. Using the self-service option, a new supplier can enter all his own relevant information — contact information, bank details, and so on. This triggers a workflow. Once you have accepted the master data for the supplier, it will enter your SAP system, and the master data will be created accordingly. A supplier can also update his data using the same procedure.

Targeted support of liquidity thanks to dynamic discounting

The Business Partner Portal provides your suppliers with a brand new tool to strengthen their liquidity in a targeted manner: Dynamic discounting. Suppliers can easily use the no-fuss functions on the portal to offer you a discount for early payment. They can select rates and final terms of payment as desired and offer a range of discount scenarios. And you can take the initiative as well and offer a supplier early payment in exchange for a more advantageous rate.

Technological basis

The xSuite Business Partner Portal is operated on the SAP Business Technology Platform. Both you and your suppliers have browser-based access to the platform. From the platform, you can connect to SAP ECC systems as well as to SAP S/4HANA and SAP S/4HANA Cloud systems.